



United Way of St. Johns County, Inc.

FINANCIAL STATEMENTS

June 30, 2023

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of
United Way of St. Johns County, Inc.

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying financial statements of United Way of St. Johns County, Inc. (the "Organization"), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of June 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of United Way of St. Johns County, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about United Way of St. Johns County, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such

information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated February 12, 2024 on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Carr, Riggs & Ingram, L.L.C.

Jacksonville, Florida
February 12, 2024

United Way of St. Johns County, Inc.
Statement of Financial Position

<i>June 30,</i>	2023
Assets	
Cash	\$ 2,347,613
Restricted cash - custodial account	29,252
Investments	255,239
Campaign pledges receivable, net of allowance for uncollectible pledges	368,147
Prepaid expenses and other assets	17,720
Property, plant and equipment, net	155,778
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Total assets	\$ 3,173,749
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Liabilities and Net Assets	
Liabilities	
Accounts payable and accrued expenses	\$ 47,312
Community impact payable	600,000
Refundable advance	1,046,176
Designations payable	197,184
Custodial account	29,252
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Total liabilities	1,919,924
Net assets	
Without donor restrictions	926,512
With donor restrictions	327,313
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Total net assets	1,253,825
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Total liabilities and net assets	\$ 3,173,749
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The accompanying notes are an integral part of these financial statements.

United Way of St. Johns County, Inc.
Statement of Activities

<i>For the year ended June 30,</i>	Without Donor Restrictions	With Donor Restrictions	2023 Total
Revenue and Other Support			
Campaign revenue	\$ 1,184,271	\$ 157,503	\$ 1,341,774
Less, donor designations	(152,147)	-	(152,147)
Less, provision for uncollectible receivables	(5,342)	-	(5,342)
Fundraising revenue	130,035	-	130,035
Grants	1,576,554	13,500	1,590,054
Investment income, net	26,630	-	26,630
In-kind contributions	17,573	-	17,573
Administrative fees	123,078	-	123,078
Other income	6,221	-	6,221
Net assets released from restrictions	102,001	(102,001)	-
Total revenues and other support	3,008,874	69,002	3,077,876
Expenses			
<i>Program services</i>			
Community Impact	2,742,583	-	2,742,583
Less, donor designations	(152,147)	-	(152,147)
Total program services	2,590,436	-	2,590,436
<i>Supporting services</i>			
Management and general	277,259	-	277,259
Fundraising	223,347	-	223,347
Total supporting services	500,606	-	500,606
Total expenses	3,091,042	-	3,091,042
Change in net assets	(82,168)	69,002	(13,166)
Net assets at beginning of year	1,008,680	258,311	1,266,991
Net assets at end of year	\$ 926,512	\$ 327,313	\$ 1,253,825

The accompanying notes are an integral part of these financial statements.

United Way of St. Johns County, Inc.
Statement of Functional Expenses

For the year ended June 30, 2023

	Program Services		Supporting Services		Total
	Community Impact	Management and General	Fundraising		
Allocations, net of designations	\$ 2,223,176	\$ -	\$ -	\$ -	\$ 2,223,176
Personnel expense	266,038	182,125	146,712		594,875
Professional fees	11,678	11,138	8,971		31,787
Depreciation	7,839	6,113	4,924		18,876
Utilities	5,761	5,926	4,774		16,461
Meeting & travel	15,012	15,440	12,438		42,890
Maintenance & repairs	3,862	3,973	3,200		11,035
Rental expense	10,262	10,555	8,503		29,320
Advertising & marketing	7,832	6,471	5,213		19,516
Postage	2,562	2,635	2,123		7,320
Printing	921	947	763		2,631
Office expense	2,434	2,503	2,016		6,953
Bank fees	1,773	1,547	1,246		4,566
Miscellaneous expense	832	855	689		2,376
Insurance	10,312	6,454	5,199		21,965
Online processing fees	3,685	3,790	3,053		10,528
Membership & dues	10,306	10,461	8,427		29,194
In-kind expenses	6,151	6,326	5,096		17,573
Total expenses	\$ 2,590,436	\$ 277,259	\$ 223,347	\$ -	\$ 3,091,042

The accompanying notes are an integral part of these financial statements.

United Way of St. Johns County, Inc.
Statement of Cash Flows

<i>For the year ended June 30,</i>	2023
Operating Activities	
Change in net assets	\$ (13,166)
Adjustments to reconcile change in net assets to net cash provided by operating activities	
Depreciation	18,876
Uncollectible receivables	5,342
Unrealized and realized gain on investments	(19,303)
Changes in operating assets and liabilities	
Campaign pledges receivable	(87,329)
Prepaid expenses and other assets	(3,675)
Accounts payable and accrued expenses	1,984
Community impact payable	(30,000)
Refundable advance	1,046,176
Unearned revenue	(7,250)
Designations payable	195,361
Custodial account	20,250
Net cash provided by operating activities	1,127,266
Investing Activities	
Purchase of investments	(52,439)
Proceeds from sale of investments	50,650
Purchases of property and equipment	(15,839)
Net cash used in investing activities	(17,628)
Net change in cash and restricted cash	1,109,638
Cash and restricted cash at beginning of year	1,267,227
Cash and restricted cash at end of year	\$ 2,376,865
Schedule of Certain Cash Flow Information	
Cash and cash equivalents	\$ 2,347,613
Restricted cash	29,252
Total cash and restricted cash	\$ 2,376,865

The accompanying notes are an integral part of these financial statements.

United Way of St. Johns County, Inc. Notes to the Financial Statements

Note 1 - ORGANIZATION

United Way of St. Johns County, Inc. (the "Organization") is a not-for-profit corporation founded in 1957 in St. Johns County, Florida.

The mission of the Organization is "To positively impact lives in St. Johns and Putnam Counties" with a vision to inspire and lead the community in a united effort by providing transformative health, education and financial stability for all generations by collaborating with donors, partners and volunteers. United Way of St. Johns County, Inc. fights for the education, health and financial stability for every person by focusing on the things that everyone needs for a good life: a quality education that leads to a stable job, enough income to support a family through retirement and good health.

United Way of St. Johns County, Inc. brings together agencies, businesses, organizations, faith-based groups, government and individuals to focus on the community problems that matter most working with partners that share the same vision and have the energy, passion, expertise and resources to get the work done. The Organization strategically invests in quality programs, building partnerships, advocating for better policies, engaging our community and leveraging resources.

The Organization's program services consist of the following:

Community Impact – The Organization offers a comprehensive range of program services aimed at community impact and support. It collaborates with local nonprofits to address health, education, and financial stability needs, and has expanded services through the American Rescue Plan Act in partnership with the St. Johns County Board of County Commissioners to aid those adversely affected by the COVID-19 pandemic. The Organization also provides VITA/RealSense Free Tax Preparation services in St. Johns and Putnam Counties; partners with nonprofits and government for the Empty Stocking Fund, which provides holiday support for families and seniors; and assists working families facing an unexpected crisis through its Individual Emergency Fund, ensuring families can weather these emergencies without risking homelessness or hunger and more quickly return to stability.

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Financial Accounting Standards Board (FASB) provides authoritative guidance regarding U.S. GAAP through Accounting Standards Codification (ASC) and related Accounting Standards Updates (ASUs).

Use of Estimates

The preparation of U.S. GAAP financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and changes therein, and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Cash and Cash Equivalents

Cash and cash equivalents includes all cash balances and highly liquid investments with an original maturity of 90 days or less.

Restricted Cash - custodial account

The Organization has an agreement with St. Johns and Putnam County Long-Term Recovery Organization's and Putnam Disaster Recovery, in which the Organization acts as the fiscal agent and disburses funds as instructed under the agreement.

Pledges Receivable and Allowance for Uncollectible Accounts

Unconditional promises to give are recorded as pledges receivable and contribution revenue when the promise is made. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of a discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. Pledges receivable and related contributions are initially recorded at their net realizable value based on amounts expected to be collected from donors. This valuation reflects net pledge balances at a level which, in the judgment of management, is adequate to meet the present and potential risks of uncollectibility of the pledges receivable. Management's judgment is based on a variety of factors, which include experience related to charge offs and recoveries, previous collection history and scrutiny of individual accounts. Specific accounts are written off once they are determined no longer collectible. For the annual campaign, any remaining uncollectible pledge balances are written off after two years.

Investments

The Organization reports investments in equity securities, mutual funds and exchange traded funds (ETFs) at their fair values in the Statement of Financial Position. Investment income or loss (including gains and losses on investments and interest and dividends) is accounted for as a change in net assets without donor restrictions, unless previously restricted by donor specifications or law. Realized gains and losses on disposition of investments are determined by comparison to specific cost of acquisition to proceeds at the time of disposal. Unrealized gains and losses are calculated by comparing cost to market values at the statement of financial position date, and are reported as a change in the appropriate net assets class dependent on restrictions, if any.

Property and Equipment

All acquisitions of property and equipment in excess of \$500 and all expenditures for maintenance, renewals, and betterments that materially prolong the useful lives of assets are capitalized. Repairs and maintenance are expensed as incurred. Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the assets.

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Net Assets

The Organization reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Organization, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions are resources that are subject to donor-imposed restrictions. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that are restricted by a donor that the resources be maintained in perpetuity.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

Revenue Recognition

Contributions are recognized when cash, other assets, an unconditional promise to give, or notification of a beneficial interest is received. Conditional promises to give are not recognized until the conditions on which they depend have been substantially met or the donor has explicitly removed the conditions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as net assets without donor restrictions.

A significant portion of the Organization's grants are from other government agencies. The benefits received by the public as a result of the assets transferred are not equivalent to commensurate value received by the government agencies and are therefore not considered exchange transactions. Grants and contracts are analyzed for measurable performance-related barriers or other barriers. Revenue is recognized as barriers are met. Funds received from non-exchange transactions in advance of barriers being met are recorded as refundable advances.

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donor Designated Campaign Contributions

Contributors may give by designation to a specific agency as long as it is a not for profit, as determined by the Internal Revenue Service code 501(c)(3) and is approved by the Internal Revenue Service as eligible to receive charitable contributions that are deductible for federal income taxes. Contributions and pledges designated to specific agencies not yet paid are classified as current liabilities on the statement of financial position.

Donor-Restricted Endowments

As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Organization's endowment consists of two individual funds established for specific purposes and are classified as donor-restricted funds. The Organization has interpreted the law governing management of endowment funds to require the maintenance of the historic dollar value of donor restricted donations. Income from the donor restricted endowments is recognized as without donor restriction income in accordance with the terms of the endowment. In accordance with the law, these funds are then available for expenditure when the specific donor criteria are met. In the absence of donor stipulations or law to the contrary, losses on the investments of a donor-restricted endowment fund reduce net assets without donor restrictions.

If losses reduce the assets of a donor-restricted endowment fund below the level required by the donor stipulations or law, gains that restore the fair value of the assets of the endowment fund to the required level are classified as increases in without donor restriction net position.

Donated Assets

Donated investments and other noncash donations are recorded as contributions at their fair values at the date of donation.

Donated Services

Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Volunteers also provided various services throughout the year that are not recognized as contributions in the financial statements since the recognition criteria were not met.

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Community Impact Payable

The Organization makes unconditional promises to pay near the end of each fiscal year. The community impact payable represents that funding commitment at year end. These amounts are scheduled to be paid out by the next fiscal year.

Functional Expense Allocation

Directly identifiable expenses are charged to programs and supporting services. The allocations to agencies includes funding made directly to the various programs for operating needs, as well as other expenses and have been allocated to program services on the Statement of Functional Expenses. All other natural expense categories included in the Statement of Functional Expenses are allocated on the basis of actual time and effort.

Advertising Expenses

The Organization uses advertising to promote its programs among the audiences it serves. The production costs of advertising are expensed as incurred. Advertising costs totaled \$19,516 for the year ended June 30, 2023.

Income Taxes

Under section 501(c)(3) of the Internal Revenue Code, the Organization is exempt from taxes on income other than unrelated business income. Unrelated business income results from rent, administration of self-insurance activities, and commissions. No unrelated business income was identified for the year ended June 30, 2023.

The Organization utilizes the accounting requirements associated with uncertainty in income taxes using the provisions of Financial Accounting Standards Board (FASB) ASC 740, *Income Taxes*. Using that guidance, tax positions initially need to be recognized in the financial statements when it is more-likely-than-not the positions will be sustained upon examination by the tax authorities. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of June 30, 2023, the Organization has no uncertain tax positions that qualify for recognition or disclosure in the financial statements.

Subsequent Events

Management has evaluated subsequent events through the date that the financial statements were available to be issued, February 12, 2024. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Recently Issued and Implemented Accounting Pronouncements

In February 2016, the FASB issued ASU No. 2016-02, *Leases* (Topic 842). The guidance in this ASU and its amendments supersedes the leasing guidance in Topic 840, entitled *Leases*. Under the guidance, lessees are required to recognize assets and liabilities on the statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. For nonpublic entities, the standard is effective for fiscal years beginning after December 15, 2021. The adoption of ASU 2016-02 had no impact on the Organization's financial statements for the year ended June 30, 2023.

Note 3 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization maintains its financial assets primarily in cash and cash equivalents to provide liquidity to ensure funds are available as the Organization's expenditures come due. The following reflects the Organization's financial assets as of the statement of financial position date, reduced by amounts not available for general use within one year of the statement of financial position date because of contractual or donor-imposed restrictions.

<i>June 30,</i>	2023
Total assets at year end	\$ 3,173,749
Less non-financial assets	
Restricted cash - custodial account	(29,252)
Prepaid expenses and other assets	(17,720)
Property and equipment, net	(155,778)
Financial assets at year-end	2,970,999
Less those not available for general expenditures within one year, due to contractual or donor-imposed restrictions	
Restricted by donor with time or purpose restrictions	(327,313)
Financial assets available to meet cash needs for general expenditures within one year	\$ 2,643,686

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 4 - PLEDGES RECEIVABLE

Pledges receivable (unconditional promises to give) consist of campaign pledges. The Organization conducts a campaign annually that features contributor choice. Contributors may give through the United Way funds in which experienced local volunteers, who are knowledgeable of local urgent needs and who review and monitor programs, decide which services of certified agencies will receive money as well as to what extent. The pledges are substantially collected within 12 months of the initial pledge. Therefore, no discount is reflected to adjust the pledges to the present value at the time of the pledge. Pledges receivable consist of the following:

<i>June 30,</i>	2023
2020-2021 campaign	\$ 5,298
2021-2022 campaign	80,872
2022-2023 campaign	435,085
Less, allowance for uncollectible pledges	(153,108)
Pledges receivable, net	\$ 368,147

Uncollectible receivables totaled \$5,342 for the year ended June 30, 2023.

Note 5 – INVESTMENTS

Investments consist of the following:

<i>June 30,</i>	2023
Cash and cash equivalents	\$ 8,250
Mutual funds	157,184
Equity securities	89,805
Total	\$ 255,239

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 6 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following:

<i>June 30,</i>	<i>Estimated useful lives (in years)</i>	<i>2023</i>
Land	-	\$ 18,000
Buildings and improvements	39	221,878
Furniture and equipment	3-10	71,727
Total property and equipment		311,605
Less, accumulated depreciation		(155,827)
Property and equipment, net		\$ 155,778

Depreciation expense for the year ended June 30, 2023 was \$18,876.

Note 7 – NET ASSETS

The detail of the Organization’s net asset categories are as follows:

<i>June 30,</i>	<i>2023</i>
With donor restrictions:	
Building fund	\$ 2,000
Hurricane/disaster relief	100,905
Empty stocking fund	45,846
Services to individual clients	9,502
Ring Power employee fund	30,810
Student mental health	1,250
Susan Harry endowment	107,000
St. Luke's Medical Foundation endowment	30,000
Total with donor restrictions	327,313
Without donor restrictions:	
Undesignated	926,512
Total net assets	\$ 1,253,825

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 7 – NET ASSETS (CONTINUED)

A summary of the release of donor restrictions follows:

<i>June 30,</i>	2023
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Purpose restrictions	
Hurricane/disaster relief	\$ 6,929
Individual emergency fund	15,634
Ring Power employee fund	7,270
RealSense program	23,843
Empty stocking fund	48,325
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Total net assets with donor restrictions	\$ 102,001
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Note 8 – ENDOWMENTS

The Organization's endowment consists of two individual funds. The endowment funds corpus of \$137,000 are restricted in perpetuity under the provision of the gift agreements. In any given fiscal year, the income of the funds may be disbursed. The Organization has established an investment policy to manage the endowment funds. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

Absent explicit donor stipulations to the contrary, the Board of Directors of the Organization has interpreted the State of Florida's Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds. As a result of this interpretation, the Organization retains in perpetuity and classifies as net assets with donor restrictions (1) the original value of gifts donated to the perpetual endowment, (2) the original value of subsequent gifts to the perpetual endowment, and (3) accumulations to the perpetual endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not retained in perpetuity are subject to appropriation for expenditure by the Organization in a manner consistent with the standard of prudence prescribed by SPMIFA. In accordance with SPMIFA, the Organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds: (1) the duration and preservation of the various funds, (2) the purposes of the donor-restricted endowment funds, (3) general economic conditions, (4) the possible effect of inflation and deflation, (5) the expected total return from income and the appreciation of investments, (6) other resources of the Organization, and (7) the Organization's investment policies.

Investment Return Objectives, Risk Parameters and Strategies. The Organization has adopted investment and spending policies, approved by the Board of Directors, for endowment assets. Those policies attempt to provide a predictable stream of funding to programs supported by its endowment funds while also maintaining the purchasing power of those endowment assets over the long-term. Accordingly, the investment process seeks to achieve an after-cost total real rate of return, including investment income as well as capital appreciation, which exceeds the annual distribution with acceptable levels of risk.

United Way of St. Johns County, Inc. Notes to the Financial Statements

Note 8 – ENDOWMENTS (CONTINUED)

Endowment assets are invested in a well-diversified asset mix, which includes equity securities and mutual funds. Actual returns in any given year may vary from this amount. Investment risk is measured in terms of the total endowment fund; investment assets and allocation between asset classes and strategies are managed to prevent exposing the fund to unacceptable levels of risk.

From time to time, certain donor-restricted endowment funds may have fair values that are less than the amount required to be maintained by donors or by law (underwater endowments). The Organization has interpreted SPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. During the year, the Organization did not appropriate any expenditure from underwater endowments.

Note 9 – FAIR VALUE MEASUREMENTS

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices, such as:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs, other than quoted prices, that are:
 - observable; or
 - can be corroborated by observable market data.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques maximize the use of relevant observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2023.

United Way of St. Johns County, Inc. Notes to the Financial Statements

Note 9 – FAIR VALUE MEASUREMENTS (CONTINUED)

Equity securities and mutual funds: Valued at the daily closing price as reported by the fund. Securities and mutual funds held by the Organization are registered with the SEC. These securities and mutual funds are required to publish their daily net asset Value (NAV) and to transact at that price. The securities and mutual funds held by the Organization are deemed to be actively traded.

As a valuation technique, the Organization uses the market approach. The Organization's fair value measurements for assets that are measured on a recurring basis are quoted prices in active markets for identical assets and all investments are classified as level 1.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine fair value of certain financial instruments could result in different fair value measurements at the reporting date.

Changes in Fair Value Levels

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Management evaluated the significance of transfer between levels based upon the nature of the financial instrument and size of the transfer relative to total assets. For the year ended June 30, 2023, there were no significant transfers in or out of Levels 1, 2 or 3.

Note 10 - CONCENTRATIONS OF RISK

Concentrations of risk with respect to pledges receivable are limited due to the significant number of diverse contributors. However, the contributor base is concentrated in St. Johns and Putnam Counties, Florida, which are the Organization's service area.

Note 11 – DONATED SUPPLIES

The Organization receives various types of donated goods. Contributions of tangible assets are recognized at fair market value when received. The amounts reflected in the accompanying financial statements as in-kind contributions are offset by like amounts included in in-kind expenses.

United Way of St. Johns County, Inc.
Notes to the Financial Statements

Note 11 – DONATED SUPPLIES (CONTINUED)

The estimated fair value of donated supplies included in the financial statements are as follows:

<i>June 30,</i>	2023
Clothing	\$ 7,137
School supplies	1,986
Other	8,450
<hr/>	
Total donated supplies	\$ 17,573

Note 12 – DEFINED CONTRIBUTION PLAN

The Organization sponsors a defined contribution plan (the Plan) covering all employees 21 or over with at least six months of service or 1,000 hours who agree to make contributions to the Plan. The Organization makes a contribution to the Plan each year equal to 100% of the salary deferrals that do not exceed 3% of each participants' compensation plus 50% of salary deferrals between 3% and 5% of each participants' compensation. Total expense for the year ended June 30, 2023 was \$10,800.

Note 13 – RELATED PARTY TRANSACTIONS

During the year ended June 30, 2023, the Organization received contributions of \$35,355 from members of the Board of Directors.

During the year ended June 30, 2023, the Organization paid dues in the amount of \$14,383 to state and national affiliates. The amount is included in membership and dues on the Statement of Functional Expenses.

Supplementary Information

United Way of St. John's County, Inc.
Schedule of Expenditures of Federal Awards
Year Ended June 30, 2023

Federal Grantor/Pass-through Grantor/Program Title	Assistance Listing Number	Pass-through Entity Identifying Number	Passed Through to Subrecipients	Federal Expenditures	Total by Program
<i>U.S. Department of Treasury</i>					
Pass-through program from:					
Internal Revenue Service:					
Volunteer Income Tax Assistance Matching Grant Program	21.009	23VITA0237	-	\$ 40,000	\$ 40,000
St. Johns County, FL:					
COVID-19 Coronavirus State and Local Fiscal Recovery Funds (CSLFRF)	21.027	n/a	-	1,483,589	1,483,589
Total Expenditures of Federal Awards				\$ 1,523,589	\$ 1,523,589

United Way of St. John's County, Inc.
Notes to Schedule of Expenditures of Federal Awards

NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying schedule of expenditures of federal awards includes the federal spending United Way of St. Johns County, Inc. (the "Organization") and is presented on the accrual basis of accounting. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements. Because the schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not represent the financial position of the Organization.

Note 2 – INDIRECT COST RATE

The Uniform Guidance allows an organization to elect a 10% de minimis indirect cost rate. During the year ended June 30, 2023, the Organization did not elect to use the allowed 10% indirect cost rate.

Note 3 – LOAN/LOAN GUARANTEE OUTSTANDING BALANCES

The Organization did not have any federal loans or loan guarantees outstanding during the year ended June 30, 2023.

Note 4 – SUBRECIPIENTS

During the year ended June 30, 2023, the Organization had no subrecipients.

Note 5 – NONCASH ASSISTANCE AND OTHER

The Organization did not receive any noncash assistance during the year ended June 30, 2023.

Note 6 – CONTINGENCIES

Grant monies received and disbursed by the Organization are for specific purposes and are subject to review by the grantor agencies. Such audits may result in requests for reimbursement due to disallowed expenditures. Based upon experience, the Organization does not believe that such disallowance, if any, would have a material effect on the financial position of the Organization.

**OTHER REPORTS IN ACCORDANCE WITH *GOVERNMENT
AUDITING STANDARDS* OF THE GOVERNMENT AUDITING AND
ACCOUNTABILITY OFFICE (GAO), PROVISIONS OF THE U.S.
OFFICE OF MANAGEMENT AND *THE UNIFORM GUIDANCE***

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors of
United Way of St. Johns County, Inc.
St. Augustine, Florida

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of United Way of St. Johns County, Inc. (the "Organization"), which comprise statement of financial position as of June 30, 2023, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated February 12, 2024.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statement. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Carr, Riggs & Ingram, L.L.C.

Jacksonville, Florida
February 12, 2024

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY *THE UNIFORM GUIDANCE*

To the Board of Directors of
United Way of St. Johns County, Inc.
St. Augustine, Florida

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited United Way of St. Johns County, Inc.'s (the "Organization") compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended June 30, 2023. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2023.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design,

implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance

requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses as defined above.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Carr, Riggs & Ingram, L.L.C.

Jacksonville, Florida
February 12, 2024

**United Way of St. John's County
Schedule of Findings and Questioned Costs
Year Ended June 30, 2023**

SECTION I – SUMMARY OF AUDITOR’S RESULTS

Financial Statements:

- | | |
|--|------------|
| 1. Type of auditor’s report issued | Unmodified |
| 2. Internal control over financial reporting: | |
| a. Material weaknesses identified? | No |
| b. Significant deficiencies identified not considered to be material weaknesses? | None noted |
| c. Noncompliance material to the financial statements noted? | No |

Federal Awards

- | | |
|--|---|
| 1. Type of auditor’s report issued on compliance for major programs | Unmodified |
| 2. Internal control over major programs: | |
| a. Material weaknesses identified? | No |
| b. Significant deficiencies identified not considered to be material weaknesses? | None noted |
| 3. Any audit findings disclosed that are required to be reported in accordance with 2CFR section 200.516(a)? | No |
| 4. Identification of major programs: | |
| <u>Assistance Listing Numbers</u>
21.027 | <u>Federal Programs</u>
Coronavirus State and Local
Fiscal Recovery Funds |
| 5. Dollar threshold used to distinguish between type A and type B programs: | \$750,000 |
| 6. Auditee qualified as low-risk auditee under 2 CFR 200.520? | No |

Section II – FINANCIAL STATEMENT FINDINGS

No matters are reportable.

Section III – FEDERAL AWARD FINDINGS AND QUESTIONED COSTS

No matters are reportable.

United Way of St. John's County
Summary of Schedule of Prior Audit Findings (Relative to Major Federal Programs)
Year Ended June 30, 2023

Section IV – PRIOR FINDINGS AND QUESTION COSTS FOR FEDERAL AWARDS

No matters are reportable.